The majority of implant items are marked-up on average 300% - 500%, contributing to extremely costly surgical bills. Orchid Medical’s Surgical Cost Containment Program®, is a true cost-minus solution, not a third-party biller, with savings often exceeding 40 - 60%.

Orchid Medical is not owned by physicians. We leveraged our implant manufacturer contracts and relationships to effectively provide cost-savings solutions to our clients without compromising quality of care.

Two unique approaches provide substantial savings for costly surgical hardware, biologics, and implantable components.

**A PROSPECTIVE APPROACH**
- Seamless coordination between the hospital, physician, vendor and payer prior to surgery
- Estimated cost based on surgical plan provided PRIOR to procedure for predictable pricing, unlike direct physician or hospital billing
- Comprehensive Pre- and Post-Operative Care Services coordinated by our team:
  - DME, Cold Therapy Devices, Electrotherapy, Mobility Products, Hospital Beds
  - Long & Short Term Rehabilitation and/or Skilled Nursing transfers and Rate Negotiations
  - Home Health & IV Therapy Services

**A RETROSPECTIVE APPROACH**
- Post-Surgical Bill Review to audit hospital bill charges
  - Utilization Review and Protection from payment of unused Surgical Hardware
- Access to local hospital data often provides opportunity for additional cost-savings even after traditional bill review re-pricing
When reliability is just as important as achieving cost savings, you need Orchid Medical.

As a National Provider of Medical Equipment and Services, Orchid Medical focuses on expediting quality care to injured workers and providing cost-savings to our clients.

**Standard Services:**
- DME, All Medical Supplies
- Diagnostic Imaging
- Physical Therapy
- Translation & Transportation

**Catastrophic Services:**
- Specialty Medical Equipment
- Home Health Care
- IV Therapy
- Home & Vehicle Modifications
- Prosthetics & Custom Orthotics

**Specialty Services:**
- Long Term Care Negotiations
- Surgical Cost Containment Program
- Urinary Drug Testing

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